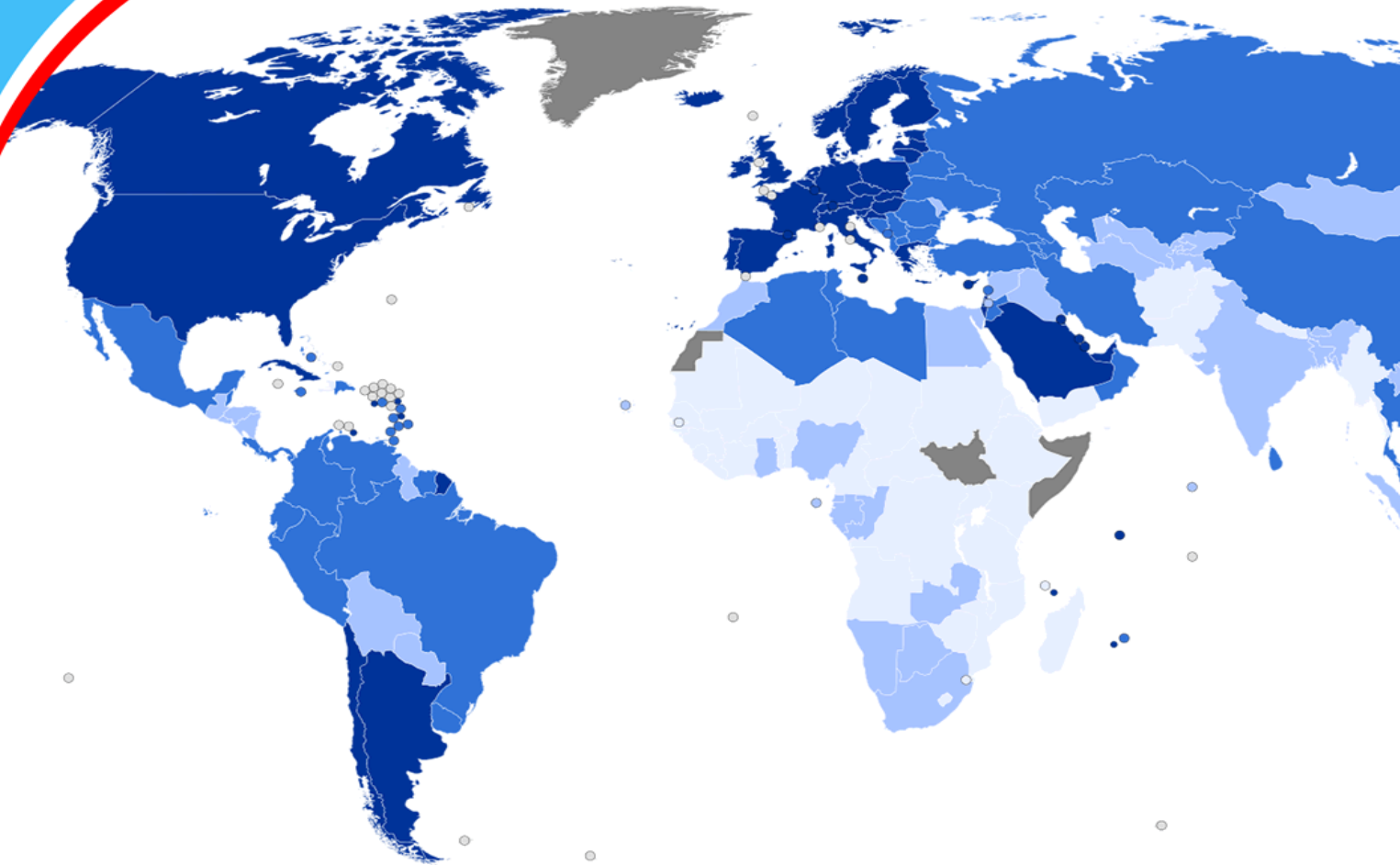


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Financial Inclusion and Poverty Reduction in Kenya

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Abstract

Purpose: The aim of the study was to assess the financial inclusion and poverty reduction in Kenya.

Methodology: This study adopted a desk methodology. A desk study research design is commonly known as secondary data collection. This is basically collecting data from existing resources preferably because of its low cost advantage as compared to a field research. Our current study looked into already published studies and reports as the data was easily accessed through online journals and libraries.

Findings: The study found that access to financial services, including savings, credit, insurance, and payment services, has been associated with increased income levels, asset accumulation, and improved overall well-being among low-income individuals and marginalized communities. Moreover, financial inclusion initiatives, such as microfinance programs and digital payment systems, have demonstrated positive impacts on reducing poverty by fostering entrepreneurship, enhancing access to capital for small businesses, and promoting economic resilience among vulnerable populations. However, challenges such as limited access to formal financial institutions, inadequate financial literacy, and

exclusionary practices continue to hinder the full realization of the potential benefits of financial inclusion in poverty reduction efforts. Ongoing study and policy interventions are crucial to address these barriers and ensure that financial inclusion strategies are effectively tailored to the needs of disadvantaged groups, thus contributing to sustainable poverty alleviation and inclusive economic development.

Implications to Theory, Practice and Policy: Financial capability theory, social capital theory and inclusive growth theory may be used to anchor future studies on assessing the financial inclusion and poverty reduction in Kenya. In terms of practical contributions, it's essential to design and implement targeted financial education and literacy programs that specifically cater to vulnerable and underserved populations, including women, rural communities, and informal sector workers. From a policy standpoint, there should be a strong advocacy for the integration of financial inclusion objectives into national and regional poverty reduction strategies, development plans, and sustainable development agendas.

Keywords: *Finance, Inclusion, Poverty Reduction*

INTRODUCTION

Financial inclusion refers to the accessibility and affordability of financial services for all individuals and businesses, particularly those traditionally excluded from the mainstream financial system. In developed economies like the United States and the United Kingdom, there has been a mixed picture regarding poverty reduction and income distribution. For instance, in the USA, the poverty headcount ratio has shown a slight decline over the past decade, from 12.3% in 2010 to 10.5% in 2020 (U.S. Census Bureau, 2021). However, income inequality has remained a significant issue, with the top 1% of earners holding a disproportionately large share of national income (Piketty, Saez, & Zucman, 2018). Similarly, in the UK, while poverty rates have seen a modest decrease, income inequality has widened, with the top 10% of the population earning significantly more than the bottom 40% (Institute for Fiscal Studies, 2020).

In contrast, developing economies such as Brazil and India have made notable strides in poverty reduction. For example, Brazil has experienced a considerable decline in its poverty headcount ratio, from 25.7% in 2010 to 21.4% in 2020 (World Bank, 2021). Income distribution has also improved to some extent, with government social programs playing a key role in redistributing wealth (Birdsall & Lustig, 2019). Likewise, in India, poverty rates have shown a downward trend, although income inequality remains a challenge, especially in urban areas (Sengupta & Jha, 2020).

In Latin America, countries such as Mexico and Colombia have made significant strides in poverty reduction efforts. Mexico, for example, has seen a notable decrease in its poverty headcount ratio from 46.2% in 2010 to 35.7% in 2020, as reported by CONEVAL (2021). This improvement can be attributed to various factors, including economic growth, social programs, and policies aimed at addressing income disparities. Despite this progress, income distribution in Mexico remains skewed, with a substantial wealth gap between the rich and poor segments of the population. Efforts to promote more equitable income distribution continue to be essential to ensure sustained poverty reduction and inclusive growth.

Similarly, Colombia has witnessed positive trends in poverty reduction over the years. Targeted social programs and economic policies have contributed to a decline in poverty rates and improvements in income distribution. Cruz-Saco (2018) notes that from 2002 to 2018, Colombia experienced notable changes in its poverty landscape, with a gradual reduction in poverty levels. However, income inequality persists as a challenge, indicating the need for continued efforts to address structural issues and promote more inclusive economic growth strategies.

Moving to Asia, countries like China and Vietnam have undergone remarkable transformations in terms of poverty reduction and income distribution. China's economic reforms and rapid growth have led to a significant decrease in poverty rates. According to the National Bureau of Statistics of China (2021), China's poverty headcount ratio dropped from 10.2% in 2012 to under 1% in 2020, marking a historic achievement in lifting millions of people out of poverty. Income distribution improvements have also been observed, although challenges such as urban-rural disparities and unequal access to opportunities persist (Ravallion, 2018).

Similarly, Vietnam has made substantial progress in poverty reduction, with poverty rates declining significantly over the past few decades. Government policies focusing on economic development, education, and healthcare have contributed to these positive outcomes. However, income inequality remains a concern, particularly between urban and rural areas and among different socioeconomic groups. Efforts to address these disparities and ensure more inclusive

growth are crucial for sustaining poverty reduction efforts and promoting shared prosperity in Asian economies (Eurostat, 2021).

In addition to China and Vietnam, other Southeast Asian economies like Thailand and Indonesia have also made notable progress in poverty reduction and income distribution. Thailand has experienced a steady decline in its poverty headcount ratio, from 13.2% in 2010 to 9.8% in 2020 (World Bank, 2021). The government's emphasis on social welfare programs and rural development initiatives has contributed significantly to these positive outcomes. However, income inequality remains a challenge, particularly in urban areas and among marginalized communities.

In the Middle East, countries like Saudi Arabia and the United Arab Emirates (UAE) have made significant strides in poverty reduction and income distribution. Saudi Arabia has implemented various economic diversification initiatives, leading to improvements in living standards and a decline in poverty rates. The poverty headcount ratio in Saudi Arabia decreased from 12.7% in 2010 to 7.4% in 2020 (World Bank, 2021). However, income inequality remains a challenge, with disparities between citizens and migrant workers, as well as across different socioeconomic groups.

Similarly, the UAE has experienced economic growth and investments in social welfare programs, contributing to poverty reduction efforts. The poverty headcount ratio in the UAE declined from 2.3% in 2010 to 1.2% in 2020 (World Bank, 2021). Despite these positive trends, income inequality persists, particularly concerning migrant workers and marginalized communities. Enhancing social inclusion and addressing income disparities are ongoing priorities for sustainable development in Middle Eastern economies.

In Europe, countries such as Germany and France have focused on social welfare policies to address poverty and income inequality. Germany has seen a decline in poverty rates, with the poverty headcount ratio decreasing from 16.1% in 2010 to 13.8% in 2020 (Eurostat, 2021). Social safety nets, minimum wage regulations, and investments in education and healthcare have contributed to these improvements. However, income inequality remains a concern, with disparities between regions and demographic groups. Similarly, France has made efforts to reduce poverty through social assistance programs and labor market reforms. The poverty headcount ratio in France decreased from 15.1% in 2010 to 13.2% in 2020 (Eurostat, 2021). Income redistribution policies, such as progressive taxation and welfare benefits, have played a role in these positive trends. Nonetheless, addressing income inequality and promoting inclusive growth remain key challenges for European economies.

Similarly, Indonesia has seen improvements in poverty reduction efforts, with poverty rates decreasing over the years. The country's poverty headcount ratio dropped from 11.3% in 2010 to 9.2% in 2020 (World Bank, 2021). Social assistance programs and economic reforms have played a crucial role in lifting people out of poverty. Nonetheless, income inequality persists, highlighting the need for targeted policies and interventions to address disparities and ensure inclusive growth.

Outside of Sub-Saharan Africa, countries like Egypt and Morocco in North Africa have shown progress in poverty reduction and income distribution. Egypt, for instance, has made significant strides in reducing poverty rates, with the poverty headcount ratio declining from 25.2% in 2010 to 19.5% in 2020 (World Bank, 2021). Government initiatives focusing on job creation, social protection, and infrastructure development have contributed to these positive trends. However, income inequality remains a concern, especially between urban and rural areas and among

different socioeconomic groups. Morocco has also seen improvements in poverty reduction efforts, although challenges persist in achieving equitable income distribution. Poverty rates have decreased from 15.3% in 2010 to 8.9% in 2020 (World Bank, 2021). Government policies promoting inclusive growth, education, and healthcare access have been instrumental in these achievements. Yet, addressing income disparities and enhancing opportunities for vulnerable populations remain priorities for sustainable development in African economies.

Turning to Sub-Saharan African economies like Nigeria and Kenya, the situation is more complex. While poverty rates have declined in some regions, they remain persistently high overall. For instance, in Nigeria, the poverty headcount ratio stood at 40.1% in 2018, showing a slight improvement from previous years (National Bureau of Statistics Nigeria, 2018). Income distribution in these economies is often skewed, with a significant gap between the wealthy and the poor, highlighting the need for targeted policies to address these disparities (Omotola, 2019).

Financial inclusion refers to the accessibility and availability of financial services, including banking services and credit facilities, to individuals and businesses. Four key components of financial inclusion are: access to basic banking services such as savings and checking accounts, availability of affordable credit options, adoption of digital financial services, and financial education and literacy programs (Demirguc-Kunt & Klapper, 2018). When these components are effectively implemented, they can significantly contribute to poverty reduction efforts by enhancing individuals' and communities' economic opportunities and resilience.

Access to basic banking services is essential for poverty reduction as it allows individuals to securely save money, access credit, and conduct financial transactions. For example, by having a bank account, individuals can receive wages digitally, access government benefits, and save money for emergencies or investments (World Bank, 2019). Moreover, the availability of affordable credit options enables individuals, especially those from low-income backgrounds, to invest in education, start or expand businesses, and manage financial shocks effectively (Kumar & Ravallion, 2020). Digital financial services further enhance financial inclusion by providing convenient and cost-effective ways to access financial products and services, especially for remote or underserved populations (Beck, Cull & Martinez Peria, 2022). Additionally, financial education and literacy programs play a crucial role in empowering individuals with the knowledge and skills needed to make informed financial decisions, thereby promoting sustainable poverty reduction (Hastings & Mitchell, 2021).

Problem Statement

Despite global efforts to promote financial inclusion through increased access to banking services and credit facilities, the persistence of poverty remains a critical challenge in many regions. Studies indicate that while financial inclusion initiatives have expanded access to financial services, particularly among underserved populations, there exists a gap in understanding the direct impact of these efforts on poverty reduction outcomes (Demirguc-Kunt & Klapper, 2019; Kumar & Ravallion, 2020). Additionally, issues such as limited financial literacy, inadequate infrastructure for digital financial services, and unequal access to affordable credit options continue to hinder the potential of financial inclusion strategies to effectively alleviate poverty (Beck, Cull & Martinez Peria, 2021; World Bank, 2022).

Theoretical Framework

Financial Capability Theory

Originated by Lusardi and Mitchell (2018), this theory emphasizes the importance of financial knowledge, skills, and behaviors in achieving financial well-being. It posits that individuals' ability to effectively manage their finances, make informed financial decisions, and access appropriate financial products and services are crucial for poverty reduction through financial inclusion initiatives. This theory is relevant to the topic as it highlights the need for targeted financial education and literacy programs alongside access to banking services and credit facilities to empower individuals and communities economically.

Social Capital Theory

Developed by Putnam (2000), Social Capital Theory focuses on the networks, relationships, and social connections within communities that facilitate cooperation and collective action. In the context of financial inclusion and poverty reduction, this theory suggests that strong social networks and community cohesion can enhance access to financial resources, promote financial solidarity, and enable mutual support systems, thereby contributing to poverty alleviation efforts. This theory underscores the significance of social inclusion and community-based approaches in enhancing financial well-being and reducing poverty disparities.

Inclusive Growth Theory

Originated from the works of Sen (1999) and Stiglitz (2012), Inclusive Growth Theory emphasizes the importance of economic growth that is broad-based, sustainable, and benefits all segments of society, particularly the marginalized and vulnerable populations. In the context of financial inclusion and poverty reduction, this theory argues that policies and interventions aimed at expanding access to financial services, promoting income-generating opportunities, and reducing income inequality are essential for fostering inclusive growth and addressing poverty challenges effectively.

Empirical Review

Demirguc-Kunt and Klapper (2019) examined the impact of financial inclusion on poverty reduction, particularly focusing on low-income countries. Utilizing sophisticated panel data analysis and regression techniques, the researchers aimed to uncover the nuanced relationship between various financial inclusion indicators, such as access to banking services and credit facilities, and poverty levels within these countries. The findings of their rigorous analysis unveiled a significant positive correlation, indicating that increased financial inclusion is indeed associated with reduced poverty rates, a crucial insight for policymakers and practitioners. This study highlights the indispensable role of expanding access to financial services as a fundamental component of effective poverty alleviation strategies, especially in regions where financial exclusion is prevalent. Furthermore, the research emphasizes the necessity of targeted policy interventions aimed at enhancing financial access and literacy among underserved populations to foster sustainable and impactful poverty reduction initiatives.

Kumar and Ravallion (2020) evaluated the pivotal role of microfinance in promoting financial inclusion and poverty reduction among rural households in India, a context highly pertinent to the global discourse on poverty alleviation strategies. Employing a mixed-methods approach, which combined robust survey data with in-depth qualitative interviews, the researchers meticulously

assessed the multifaceted impact of microfinance initiatives on poverty levels within these communities. Their findings yielded compelling evidence that access to microfinance services significantly enhanced households' financial resilience, enabling them to make crucial investments in livelihoods and productive assets, thereby contributing substantially to poverty reduction efforts. This study underscores the critical importance of scaling up microfinance programs and integrating them seamlessly with broader financial inclusion strategies to maximize their impact on poverty alleviation, particularly in rural areas where economic opportunities may be limited.

Beck, Cull and Martinez Peria (2021) delved deeply into the intricate relationship between financial inclusion, income inequality, and poverty using comprehensive cross-country data, offering valuable insights into the global landscape of poverty reduction efforts. Employing sophisticated econometric modeling techniques and leveraging data from global financial inclusion surveys, the researchers meticulously analyzed how varying levels of financial access relate to income distribution and ultimately influence poverty outcomes across diverse economies. The study's compelling findings revealed a robust association, indicating that higher levels of financial inclusion are indeed correlated with lower income inequality and reduced poverty rates, underscoring the indispensable role of inclusive financial systems in fostering equitable growth. This study offers pertinent recommendations for policymakers, urging them to prioritize policies that promote financial access as a central pillar of broader poverty reduction strategies, thereby fostering more inclusive and sustainable development trajectories.

Hastings and Mitchell (2021) embarked on a crucial endeavor to assess the transformative impact of financial education programs on household financial behaviors and poverty outcomes, particularly targeting marginalized communities in the United States. The study's methodological rigor was evident in its implementation of a randomized controlled trial (RCT), a gold standard in empirical research, to evaluate changes in financial knowledge, savings behavior, and poverty indicators among program participants. The RCT yielded compelling evidence that targeted financial education interventions led to discernible improvements in financial decision-making, increased savings rates, and a notable reduction in financial vulnerability among participants, thereby making significant strides towards poverty reduction. The study's recommendations emphasize the critical need to expand access to financial education programs and seamlessly integrate them into broader social welfare initiatives, an imperative step towards enhancing financial resilience and promoting inclusive growth among disadvantaged populations.

Gine, Martinez Cuellar & Mazer (2018) explored the transformative impact of mobile banking services on financial inclusion and poverty reduction within rural areas of Sub-Saharan Africa, offering valuable insights into innovative approaches towards poverty alleviation strategies. Employing a rigorous methodology involving household surveys and in-depth interviews with mobile banking users, the researchers meticulously assessed changes in financial behavior, access to credit, and income levels following the widespread adoption of mobile banking solutions. The study's findings were unequivocal, demonstrating that mobile banking services played a pivotal role in enhancing financial access, reducing transaction costs, and fostering savings and investment opportunities among rural households, thus contributing significantly to poverty alleviation efforts. This study advocates for the strategic leveraging of mobile technology to expand the reach of financial services and tailor mobile banking solutions to meet the specific needs of rural communities, thereby unlocking new pathways towards inclusive and sustainable development.

van der Walle and Milanovic (2019) undertook a comprehensive exploration of the intricate relationship between financial inclusion, social capital, and poverty reduction within urban areas of Latin America, offering nuanced insights into the interplay of social and economic factors shaping poverty outcomes. Through a meticulous combination of surveys and focus group discussions, the researchers sought to understand how social networks, community organizations, and access to financial services intertwine to influence household welfare outcomes. The study's compelling findings shed light on the symbiotic relationship between social capital and financial inclusion, revealing that communities with stronger social ties tended to exhibit higher levels of financial inclusion and lower poverty rates, underscoring the transformative potential of fostering social cohesion and community-based financial initiatives. This study's recommendations highlight the imperative of nurturing social capital and leveraging community networks to enhance financial inclusion and drive meaningful poverty reduction initiatives within urban contexts.

Banerjee and Duflo (2022) delved into the transformative impact of conditional cash transfer programs on financial inclusion and poverty reduction within rural areas of developing countries, offering invaluable insights into effective strategies for tackling poverty. Employing randomized control trials (RCTs) across multiple countries, the study rigorously measured changes in household income, savings behavior, and access to financial services among program beneficiaries. The study's findings were unequivocal, demonstrating that conditional cash transfers not only significantly improved household welfare and reduced poverty levels but also facilitated greater financial inclusion by promoting savings, encouraging asset accumulation, and enhancing access to formal financial services. This study's recommendations advocate for the widespread scaling up of conditional cash transfer programs and their seamless integration with broader financial inclusion strategies, offering a promising pathway towards sustainable poverty reduction outcomes within developing contexts.

METHODOLOGY

This study adopted a desk methodology. A desk study research design is commonly known as secondary data collection. This is basically collecting data from existing resources preferably because of its low cost advantage as compared to a field research. Our current study looked into already published studies and reports as the data was easily accessed through online journals and libraries.

RESULTS

Conceptual Gap: While these studies provide valuable insights into the relationship between financial inclusion and poverty reduction, a conceptual research gap exists regarding the nuanced mechanisms through which specific financial inclusion strategies lead to poverty reduction outcomes. For instance, while Demircuc-Kunt and Klapper (2019) highlight the positive correlation between increased financial inclusion and reduced poverty rates, the specific pathways or channels through which enhanced financial access translates into poverty alleviation could be explored further. Understanding these mechanisms in depth would provide a more comprehensive theoretical framework for designing effective financial inclusion policies aimed at poverty reduction.

Contextual Gap: Another research gap lies in the contextual specificity of financial inclusion interventions and their impact on poverty reduction. Kumar and Ravallion (2020) study focuses on microfinance in rural India, while Gine, Martinez Cuellar & Mazer (2018) examine mobile

banking in Sub-Saharan Africa. While these studies offer valuable context-specific insights, there is a need for comparative analyses across different contexts to understand the generalizability and scalability of financial inclusion strategies. Exploring how variations in socio-economic contexts, cultural factors, and regulatory environments influence the effectiveness of financial inclusion interventions in reducing poverty would enrich the literature and inform more tailored policy approaches.

Geographical Gap: Geographically, the existing studies primarily focus on low-income countries or specific regions such as rural areas in India, Sub-Saharan Africa, Latin America, and developing countries in general. However, there is a gap in research focusing on financial inclusion and poverty reduction dynamics in middle-income countries, urban settings, and developed economies (Kumar and Ravallion, 2020). Investigating how financial inclusion policies and programs impact poverty outcomes across diverse geographical contexts would provide a more nuanced understanding of the global landscape of financial inclusion and poverty reduction efforts.

CONCLUSION AND RECOMMENDATIONS

Conclusion

In conclusion, the relationship between financial inclusion and poverty reduction is a complex and multifaceted one, with significant implications for global development efforts. The empirical evidence from various studies highlights the positive impact of enhanced financial access and inclusion on reducing poverty rates and improving overall well-being, particularly among marginalized and underserved populations. From microfinance initiatives in rural areas to mobile banking services in Sub-Saharan Africa and conditional cash transfer programs in developing countries, diverse strategies have shown promise in empowering individuals, enhancing financial resilience, and fostering inclusive growth.

However, despite these positive outcomes, several challenges and research gaps remain. Conceptually, there is a need for a deeper understanding of the mechanisms through which specific financial inclusion interventions translate into poverty reduction outcomes. Contextually, the effectiveness and scalability of financial inclusion strategies vary across different socio-economic contexts and geographic regions, necessitating tailored approaches that consider local nuances and challenges. Geographically, while much attention has been given to low-income countries and rural areas, there is a growing recognition of the importance of addressing financial inclusion and poverty reduction dynamics in middle-income countries, urban settings, and developed economies.

Moving forward, bridging these research gaps and adopting a holistic approach that integrates financial inclusion efforts with broader poverty reduction strategies will be crucial. This includes enhancing financial literacy, promoting digital financial services, strengthening social safety nets, and fostering an enabling regulatory environment that supports inclusive financial systems. By doing so, we can work towards a more equitable and sustainable future where financial inclusion serves as a powerful tool for poverty alleviation and inclusive development on a global scale.

Recommendations

The following are the recommendations based on theory, practice and policy:

Theory

To contribute significantly to theory, it's imperative to develop a comprehensive theoretical framework that dissects the intricate mechanisms underlying the impact of financial inclusion on poverty reduction. This framework should amalgamate insights from diverse disciplines such as behavioral economics, social capital theory, and development economics to provide a nuanced understanding of how various facets of financial inclusion, including access, literacy, and social networks, interact to empower individuals and communities economically. Moreover, there should be an encouragement for rigorous academic research and empirical studies that rigorously test and refine these theoretical models, thereby contributing significantly to the advancement of knowledge in the field and informing evidence-based policy decisions.

Practice

In terms of practical contributions, it's essential to design and implement targeted financial education and literacy programs that specifically cater to vulnerable and underserved populations, including women, rural communities, and informal sector workers. These programs should not only aim at enhancing financial knowledge but also at promoting responsible financial behaviors such as savings, budgeting, and investment planning. Additionally, fostering partnerships between various stakeholders such as financial institutions, fintech companies, civil society organizations, and governments can lead to the development of innovative and accessible financial products and services tailored to the needs of low-income individuals and households. This could include microfinance products, mobile banking solutions, and affordable credit options that enable financial inclusion and support income-generating activities.

Policy

From a policy standpoint, there should be a strong advocacy for the integration of financial inclusion objectives into national and regional poverty reduction strategies, development plans, and sustainable development agendas. This entails setting measurable targets and indicators related to financial access, usage, and impact on poverty reduction to effectively track progress and inform policy adjustments. Moreover, ensuring an enabling regulatory environment that promotes competition, consumer protection, transparency, and innovation in the financial sector is crucial. Regulatory frameworks should strike a balance between the need for financial inclusion and risk management measures to safeguard the interests of vulnerable consumers and promote responsible financial inclusion practices. Strengthening social safety nets and social protection programs should also be a policy priority, including conditional cash transfer schemes, unemployment benefits, and health insurance coverage, to complement financial inclusion efforts and address broader dimensions of poverty, inequality, and social exclusion.

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