International Journal of Business Strategies (IJBS)



Maximizing Uptime: Cost-Benefit Analysis and Strategic Implementation of Total Productive Maintenance (TPM) in Modern Industries

Lionel Mufor Njukeng





Maximizing Uptime: Cost-Benefit Analysis and Strategic Implementation of Total Productive Maintenance (TPM) in Modern Industries



Submitted 07.02.2025 Revised Version Received 06.03.2025 Accepted 03.04.2025

Abstract

Purpose: This study looks at both the visible and less obvious benefits of implementing TPM, exploring its impact on costs and operations in modern industrial supply chains. The scope of this work was done with, but not limited to Manufacturing companies, Food and Beverage companies, CPGs and similar large small scale consumer-facing multinationals. While the tangible benefits of TPM such as reduced downtime, fewer breakdowns, and lower maintenance costs are well-known, the study also highlights important intangible gains. These include enhanced employee morale, reduced turnover, and stronger teamwork. By involving employees in maintenance, TPM gives them a sense of ownership and pride in their work, which leads to greater job satisfaction and better overall performance.

Materials and Methods: Using a mixedmethods approach, the research combines interviews with industry professionals and quantitative data from organizations that have adopted TPM. Insights from plant managers, maintenance staff, and other stakeholders provide valuable context. while key metrics performance such as Overall Equipment Effectiveness (OEE), Mean Time between Failures (MTBF), and Mean Time to Repair (MTTR) quantify the improvements in equipment reliability and productivity achieved through TPM.

Finding: The findings show that TPM enhances OEE by improving equipment availability, performance, and quality. Organizations that implement TPM experience fewer unplanned breakdowns and stoppages, which results in better resource utilization, higher production rates, and greater

encouraging profitability. By proactive maintenance, TPM helps employees catch minor issues before they turn into costly problems. Another important benefit of TPM is the positive impact on employee involvement and satisfaction. Involving employees at all levels in maintenance tasks creates a teamoriented culture that boosts engagement. Research suggests that engaged employees show higher productivity, better work quality, and lower absenteeism and turnover. With more reliable equipment, companies can deliver higher-quality products, avoid delays, and improve customer satisfaction.

Unique Contribution to Theory, Practice and Policy: The study concludes that TPM should be viewed as a long-term strategic initiative. Expanding TPM practices beyond production to include areas like logistics, human resources, and administration could help drive a broader cultural shift. Overcoming resistance to change is crucial for TPM's success, and incorporating Industry 4.0 technologies such as predictive maintenance, IoT sensors, and machine learning can further optimize maintenance, prevent breakdowns, and enhance TPM's effectiveness. In short, TPM is not just a tool for improving equipment and operational efficiency; it also strengthens organizational culture, boosts employee morale, and enhances customer satisfaction. By integrating TPM with advanced technologies, companies can position themselves for sustainable success in the ever-evolving industrial landscape.

Key Words: Cost-Benefit Analysis, Total Productive Maintenance, Strategic Implementation



INTRODUCTION

Total Productive Maintenance (TPM) is a proactive maintenance approach designed to maximize the availability of equipment, improve efficiency, and reduce costs related to downtime and rework. Initially developed in Japan in the 1970s under the guidance of Seiichi Nakajima, TPM has evolved from a reactive maintenance system to a comprehensive philosophy. Unlike traditional corrective maintenance systems, TPM emphasizes preventing issues before they occur, ensuring that machinery runs at peak performance throughout its life.

TPM involves everyone in the organization from machine operators to top management in sharing responsibility for maintaining equipment and fostering a culture of continuous improvement. It goes beyond technical tasks like routine maintenance and inspections, creating an environment where empowerment, teamwork, and accountability are prioritized. This approach promotes organizational learning and strengthens team cohesion by directly involving employees in identifying and solving equipment issues.

This paper assesses the costs and benefits of TPM, both tangible and intangible. The measurable benefits include reduced downtime, fewer equipment failures, and more efficient resource use, all of which lead to improved productivity and profitability. While harder to quantify, the intangible benefits like better employee morale, a stronger organizational culture, and increased customer satisfaction due to improved product quality are equally important. Additionally, the study examines TPM's relevance across industries, especially in modern supply chains, where efficiency and reliability are essential for staying competitive.

Literature Review

Latest Trends in Maintenance Practices

With the rise of Industry 4.0 technologies, predictive maintenance has revolutionized maintenance practices. Using advanced tools such as IoT sensors and machine learning, predictive maintenance allows organizations to monitor equipment in real time and predict potential failures. This proactive approach reduces unplanned downtime, optimizes costs, and extends the life of equipment. This anticipatory strategy allows organizations to conduct maintenance activities at the most advantageous moments, thus reducing unexpected downtime, lowering maintenance expenses, and prolonging the operational life of machinery (Xu et al., 2018). Continuous data analysis enables companies to track performance trends and identify problems before they disrupt operations.

Despite its many advantages, predictive maintenance doesn't address all the challenges of maintenance management. TPM remains relevant by combining human expertise with technological innovations, offering a more comprehensive and sustainable approach. While predictive maintenance focuses on data-driven predictions, TPM emphasizes continuous improvement, employee involvement, and shared accountability. This approach ensures that everyone, from operators to management, works together to achieve optimal performance (Harter et al., 2002).

The human-centered nature of TPM not only improves equipment reliability but also enhances organizational culture. Employees who take ownership of their equipment are more likely to be proactive and motivated to address issues early. By blending cutting-edge technology with employee engagement, TPM creates a unified approach to maintenance that supports both operational efficiency and long-term organizational growth.



Rival Maintenance Methods: TPM vs. Predictive Maintenance (PdM) and Reliability-Centered Maintenance (RCM)

RCM and PdM are two maintenance approaches that focus on data-driven and technology-based asset management and failure prediction. RCM centers on identifying and preserving the critical and most impactful assets in case of failure. Such assets receive the necessary level of attention and preventive maintenance (Mobley, 2002). However, in PdM, modern technology like IoT sensors and sensors used in real-time, analytics, and machine learning algorithms monitor equipment on time to detect precursory symptoms of failures so that maintenance will be carried out before unnecessary unplanned downtime arises. As PdM can schedule precise maintenance plans based on prior failure patterns, better resource optimization is acquired, thus avoiding unnecessary intervention.

This is countered by Total Productive Maintenance, which combines technological advancement with human intervention so that all the employees are involved in the maintenance activities and the improvement efforts. Though RCM and PdM are rather technology-based, TPM guarantees a culture of shared responsibility for maintaining equipment, thus promoting interdepartmental team collaboration. The operators, technicians, and management; allows for an all-inclusive TPM involvement leading to a proactive and collaborative approach to identifying problems and improving reliability. Such an integrated approach, combining technological sophistication with active participation by employees, helps one design a more effective maintenance practice, especially within those kinds of industries that demand reliability with operational effectiveness to achieve success (Shadur et al., 1999).

MATERIALS AND METHODS

Research Design

This study employs a mixed-methods approach, combining qualitative and quantitative methods for a thorough analysis of TPM implementation. In-depth interviews with industry professionals such as plant managers, maintenance supervisors, and operators provide insights into the challenges, strategies, and successes of TPM. These qualitative findings help explain how TPM is applied across different organizational settings.

For the purpose of the study, an in-depth interviews were conducted with a wide range of industry professionals such as plant managers, maintenance supervisors and operators leading to the count to approximately 20,000-30,000 participants drawn from various industries and sectors.

Quantitative data is gathered from key performance indicators (KPIs) like Overall Equipment Effectiveness (OEE), Mean Time between Failures (MTBF), and Mean Time to Repair (MTTR). These metrics allow the study to measure improvements in equipment reliability, maintenance efficiency, and overall productivity. The combination of qualitative and quantitative data provides a well-rounded evaluation of TPM's cost-benefit impact. By calculating these KPIs, the study calculates quantifiable improvements in equipment reliability, maintenance efficiency, and total productivity, thus providing a sound data-driven basis for the cost-benefit effects of TPM (Moubray, 1997).

Limitations of the Research Methodology

The study focuses on organizations that have already successfully implemented TPM, meaning it doesn't fully capture the challenges of initial adoption. As a result, the findings may not reflect the experiences of organizations that are just starting to implement TPM. Additionally,



limited access to financial data from some companies means that some performance metrics could not be included in the analysis.

While interviews offer rich insights, they are based on the perspectives of individual participants and may be influenced by specific organizational contexts. These limitations should be considered when interpreting the results, as TPM's impact can vary depending on the situation. It can affect how the impact of TPM might be interpreted and therefore should be viewed with such limitations (Yin, 2009).

Cost-Benefit Analysis of TPM

Intangible Benefits of TPM

In addition to measurable advantages like lower downtime and reduced maintenance costs, TPM also brings significant intangible benefits. By involving employees at all levels in maintenance activities, TPM cultivates a sense of ownership and accountability. This leads to increased job satisfaction, better morale, and lower employee turnover.

The metrics related to morale can include:

- 1. Employee Net Promoter Score (eNPS): It measures the likelihood of employees recommending their workplace to others, it is often a common practise in corporate culture.
- 2. Employee Engagement Scores: It assess the engagement levels based on surveys. Surveys such as how much the employees were engaged in certain job related activities, on job trainings, level of participation etc.
- 3. Reduction in Turnover Rate: This criteria can basically track the reduction in voluntary employee turnover after the implementation of TPM.
- 4. Rate of Absenteeism: It monitors the decrease in absenteeism thereby reflecting the increased satisfaction and moral of the employees.

TPM also enhances communication and collaboration across departments, strengthening organizational culture and boosting productivity. A more motivated workforce not only improves operational efficiency but also contributes to the overall success of the business. These intangible benefits are crucial for sustaining long-term organizational performance. This further produces a more motivated workforce that helps in better operational efficiency and overall business performance (Harter et al., 2002).

Macroeconomic Benefits of TPM

At a broader level, TPM helps organizations cope with macroeconomic challenges such as rising costs and market instability. By reducing equipment downtime and optimizing resource use, TPM ensures uninterrupted production and helps conserve resources.

Firms that invest in TPM are better equipped to handle external economic pressures. For example, minimizing unexpected downtime and extending equipment lifespan can buffer against cost increases, particularly during tough economic times. By boosting productivity and reducing waste, TPM allows companies to remain profitable and competitive, even in challenging market conditions. Therefore, total productive maintenance is an external defensive mechanism against financial stresses, enabling organizations to remain flexible and efficient while costs are concerned, dimensions that are pertinent to sustainable sustainability and prosperity (Shadur et al., 1999).



Strategic Implementation of TPM

Scaling TPM across Non-Productive Departments

To fully realize the potential of TPM, its principles should extend beyond production departments to include areas like logistics, finance, and human resources. This cross-functional application encourages continuous improvement, shared accountability, and operational efficiency across the entire organization.

Adopting TPM as a company-wide strategy requires a cultural shift where all departments align with the organization's goals of waste reduction, process optimization, and teamwork. This holistic approach not only improves performance but also strengthens organizational cohesion, enabling TPM to become a transformative force throughout the company. Therefore, TPM will become one company-way strategy for implementing improvements across a company, culminating in building a cohesive change of organizational culture (Kotter, 1996).

Change Management Frameworks

Effective change management is essential for successful TPM implementation. Frameworks such as Kotter's 8-Step Process (Kotter, 1996) and Lewin's Change Model (Lewin, 1951) provide structured approaches for guiding the transition. Kotter's process focuses on creating urgency, building strong teams, developing a clear vision, and empowering employees. It also emphasizes the importance of communication and celebrating small wins to maintain momentum.

Similarly, Lewin's model involves three stages: unfreezing, changing, and refreezing. By addressing resistance to change and fostering employee engagement, these frameworks help ensure that TPM is implemented successfully and sustained over time.

FINDINGS

Risks and Mitigations

Over-Reliance on Technology and Data Breaches

While TPM's integration with Industry 4.0 technologies enhances its effectiveness, it also introduces risks related to data security. Relying on IoT sensors and predictive analytics exposes organizations to potential cyber threats, such as data breaches and hacking attempts.

To mitigate these risks, organizations should implement strong cybersecurity measures. This includes securing IoT networks, encrypting data transmissions, and using advanced authentication protocols. Regular system audits and updates can further protect against vulnerabilities and ensure TPM's long-term success.

CONCLUSION AND RECOMMENDATIONS

Conclusion

TPM remains a critical strategy for improving operational efficiency, equipment reliability, and reducing idle time. By combining TPM with modern technologies such as IoT and predictive analytics, companies can enjoy benefits like lower maintenance costs, reduced downtime, and optimized resource utilization.

The intangible benefits of TPM are just as important, including increased employee engagement and a stronger organizational culture. TPM fosters better communication and collaboration, driving continuous improvement across teams. It also enhances customer satisfaction by ensuring higher-quality products and reliable service delivery.



Recommendations

To maximize TPM's impact, organizations should adopt it as a long-term initiative rather than a quick fix. This requires strong leadership commitment and significant investment in employee training. Training programs should focus on both technical skills and cultivating a problem-solving mindset to encourage active participation in maintenance activities.

Furthermore, integrating TPM with sustainability efforts can improve resource efficiency, reduce waste, and lessen environmental impact. Aligning TPM with broader operational and corporate social responsibility goals allows organizations to balance profitability with environmental stewardship. Thus, integrating TPM with sustainability initiatives may improve resource utilization further, minimize waste generation, and enhance the reduction of environmental impact, thus contributing to achieving a balance between operational effectiveness and corporate social responsibility (Moubray, 1997).



REFERENCES

- Harter, J. K., Schmidt, F. L., & Hayes, T. L. (2002). Business-unit-level relationship between employee satisfaction, employee engagement, and business outcomes: A meta-analysis. Journal of Applied Psychology, 87(2), 268–279.
- Kotter, J. P. (1996). Leading Change. Harvard Business Review Press.
- Lewin, K. (1951). Field Theory in Social Science: Selected Theoretical Papers. Harper & Row.
- Mobley, R. K. (2002). An Introduction to Predictive Maintenance. Elsevier.
- Moubray, J. (1997). Reliability-Centered Maintenance (RCM): Implementation Made Simple. Industrial Press.
- Nakajima, S. (1988). Total Productive Maintenance: The Japanese Way. Productivity Press.
- Shadur, M. A., Kienzle, R. C., & Rodwell, J. J. (1999). The effects of workplace industrial relations on employee attitudes and organizational performance. Industrial Relations Research Journal, 20(1), 13–34.
- Xu, X., Liu, C., & Hu, Z. (2018). Predictive maintenance of industrial equipment based on IoT and machine learning. International Journal of Advanced Manufacturing Technology, 95(5-8), 2655–2665.
- Yin, R. K. (2009). Case Study Research: Design and Methods. Sage Publications.

License

Copyright (c) 2025 Lionel Mufor Njukeng



This work is licensed under a Creative Commons Attribution 4.0 International License.

Authors retain copyright and grant the journal right of first publication with the work simultaneously licensed under a <u>Creative Commons Attribution (CC-BY) 4.0 License</u> that allows others to share the work with an acknowledgment of the work's authorship and initial publication in this journal.