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**Trade Wars and Economic Globalization in Ghana** 

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# Trade Wars and Economic Globalization in Ghana



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### **Abstract**

**Purpose:** The aim of the study was to assess the trade wars and economic globalization in Ghana.

Methodology: This study adopted a desk methodology. A desk study research design is commonly known as secondary data collection. This is basically collecting data from existing resources preferably because of its low cost advantage as compared to a field research. Our current study looked into already published studies and reports as the data was easily accessed through online journals and libraries.

**Findings:** It has been facilitated by advancements in technology, transportation, and communication, enabling companies to operate on a global scale and nations to participate in complex networks of trade and investment. However, alongside globalization, trade wars have emerged as a consequence of geopolitical tensions, protectionist policies, and disputes over trade imbalances and intellectual property rights.

These conflicts involve the imposition of tariffs, quotas, and other trade barriers by nations seeking to protect domestic industries or gain leverage in negotiations.

Implications to Theory, Practice and Policy: Theory of comparative advantage, hegemonic stability theory and dependency theory may be used to anchor future studies on assessing trade wars and economic globalization in Ghana. Businesses and policymakers should prioritize enhancing risk management practices to navigate the uncertainties and disruptions caused by trade wars effectively. Policymakers should prioritize strengthening multilateral cooperation through forums such as the World Trade Organization (WTO) to uphold the rules-based trading system and prevent the escalation of trade tensions into fullblown trade wars.

**Keywords:** Trade, Wars, Economic Globalization



### INTRODUCTION

The Economic Globalization Index (EGI) is a metric used to measure the extent of economic interconnectedness and integration among countries, encompassing various dimensions such as trade, investment, financial flows, and technological exchange. One example of a developed economy with a high EGI is the United States. According to data from the KOF Swiss Economic Institute, the United States consistently ranks among the top countries in terms of economic globalization. For instance, in 2020, the U.S. had an EGI score of 86.34, indicating a high level of economic interconnectedness with the global economy (Dreher, 2019). This trend is driven by factors such as the country's large share of global trade, significant foreign direct investment (FDI) flows, and technological innovation, making it a key player in the global economic landscape.

Another example of a developed economy with a notable EGI is Japan. Despite experiencing fluctuations in its EGI score over the years, Japan remains a highly globalized economy. For instance, in 2018, Japan had an EGI score of 79.67, reflecting its extensive trade networks, strong presence in global supply chains, and substantial outward FDI (Dreher, 2019). These factors highlight Japan's integration into the global economy and its role as a major contributor to international trade and investment flows. Through its participation in global markets and economic activities, Japan contributes to the interconnectedness of the world economy, shaping global trade dynamics and influencing regional economic trends.

Moving on to developing economies, one example is China. As one of the world's fastest-growing economies, China has experienced rapid economic globalization in recent decades. According to the KOF Economic Globalization Index, China's EGI score has been steadily increasing over time, reaching 72.71 in 2020 (Dreher, 2019). This trend is fueled by China's emergence as a global manufacturing hub, its growing presence in international trade and investment, and its significant contributions to global GDP growth. China's economic globalization has not only propelled its own economic development but has also reshaped global trade patterns and supply chains, exerting considerable influence on the world economy.

Another example of a developing economy with a notable EGI is India. Despite facing challenges such as income inequality and infrastructure limitations, India has seen a gradual increase in its economic globalization. In 2020, India's EGI score stood at 56.54, reflecting its growing integration into the global economy through trade, investment, and technological exchange (Dreher, 2019). India's expanding services sector, particularly in information technology and business process outsourcing, has contributed to its economic globalization, attracting foreign investment and fostering international business linkages. As India continues to implement economic reforms and pursue trade liberalization policies, its EGI is expected to rise, further deepening its integration into the global economic system.

Turning to Sub-Saharan African economies, one example is South Africa. As one of the region's largest economies, South Africa plays a significant role in Sub-Saharan Africa's economic globalization. According to the KOF Economic Globalization Index, South Africa's EGI score has fluctuated over the years but has shown an overall increasing trend. In 2020, South Africa had an EGI score of 59.87, reflecting its growing participation in regional and global trade, investment, and technology transfer (Dreher, 2019). With its diverse economy and strategic location, South Africa serves as a gateway to Sub-Saharan Africa, attracting foreign investment and facilitating trade flows within the region and beyond.



Another example from Sub-Saharan Africa is Nigeria. As the largest economy in Africa, Nigeria's economic globalization has been driven by its abundant natural resources, particularly oil, and its growing consumer market. Despite facing challenges such as corruption and infrastructure deficiencies, Nigeria has seen an increase in its EGI score over the years. In 2020, Nigeria's EGI score stood at 47.25, reflecting its efforts to diversify its economy, attract foreign investment, and enhance regional trade ties (Dreher, 2019). However, structural constraints and policy uncertainties continue to hamper Nigeria's full integration into the global economy, highlighting the need for reforms to unleash its full economic potential.

Continuing with developing economies, another example is Brazil. As the largest economy in Latin America, Brazil has experienced significant economic globalization over the past few decades. According to the KOF Economic Globalization Index, Brazil's EGI score has shown an increasing trend, reaching 66.35 in 2020 (Dreher, 2019). This rise in economic globalization is driven by Brazil's diverse export base, which includes agricultural products, commodities, and manufactured goods. Additionally, Brazil has attracted substantial foreign direct investment (FDI) inflows, particularly in sectors such as energy, infrastructure, and finance. By participating actively in regional and international trade agreements, Brazil has strengthened its integration into the global economy, positioning itself as a key player in emerging market dynamics.

Another noteworthy example of a developing economy is Mexico. Positioned as a key trading partner for the United States and a gateway to the North American market, Mexico has embraced economic globalization as a driver of growth and development. The KOF Economic Globalization Index indicates that Mexico's EGI score has been on an upward trajectory, reaching 66.59 in 2020 (Dreher, 2019). This trend reflects Mexico's extensive trade networks, particularly in manufacturing and automotive industries, as well as its growing services sector, including tourism and telecommunications. Furthermore, Mexico has attracted significant FDI inflows, supported by its strategic location, competitive labor costs, and stable macroeconomic policies. By leveraging its proximity to the United States and its participation in free trade agreements, such as NAFTA (North American Free Trade Agreement), Mexico has deepened its economic ties with global markets, contributing to its economic globalization.

Turning to Sub-Saharan African economies, one example is Kenya. As one of the largest economies in East Africa, Kenya has witnessed significant economic globalization in recent years. According to the KOF Economic Globalization Index, Kenya's EGI score has demonstrated an upward trend, reaching 57.89 in 2020 (Dreher, 2019). This increase in economic globalization is attributed to Kenya's strategic position as a regional trade hub, its diversified economy, and its growing services sector, particularly in information technology and finance. Additionally, Kenya has benefited from foreign investment in sectors such as agriculture, manufacturing, and infrastructure, further enhancing its integration into the global economy. Through participation in regional trade agreements and initiatives such as the East African Community (EAC) and the African Continental Free Trade Area (AfCFTA), Kenya has sought to deepen its economic ties with neighboring countries and enhance its competitiveness in global markets.

Another example from Sub-Saharan Africa is Ethiopia. Despite being one of the poorest countries in the world, Ethiopia has experienced rapid economic globalization in recent years. The KOF Economic Globalization Index indicates that Ethiopia's EGI score has shown an increasing trend, reaching 48.47 in 2020 (Dreher, 2019). This rise in economic globalization is driven by Ethiopia's efforts to attract foreign investment in sectors such as agriculture, manufacturing, and



infrastructure, supported by government initiatives to improve the business environment and promote export-oriented growth. Additionally, Ethiopia's large domestic market, youthful population, and strategic location have attracted international attention, leading to increased trade and investment flows. By pursuing economic reforms and infrastructure development projects, Ethiopia aims to leverage globalization as a catalyst for sustainable development and poverty reduction. Trade tariffs and protectionist policies are instruments used by governments to regulate international trade and protect domestic industries. Trade tariffs refer to taxes imposed on imported goods and services, making them more expensive relative to domestically produced alternatives. Protectionist policies encompass various measures such as tariffs, quotas, subsidies, and regulatory barriers, aimed at shielding domestic industries from foreign competition. Common trade tariffs include ad valorem tariffs, which are levied as a percentage of the value of imported goods, and specific tariffs, which impose a fixed monetary charge per unit of the imported product. Protectionist policies can manifest as import quotas, limiting the quantity of foreign goods that can enter a country, or subsidies provided to domestic industries to lower production costs and enhance competitiveness.

These trade tariffs and protectionist policies have implications for a country's Economic Globalization Index (EGI). High tariffs and protectionist measures can hinder economic globalization by restricting international trade flows and limiting market access for foreign goods. For example, implementing import quotas can lead to artificial scarcity and higher prices for consumers, reducing their purchasing power and limiting access to a diverse range of products. Additionally, subsidies to domestic industries may distort market dynamics and discourage innovation and efficiency gains from global specialization. Such protectionist measures can contribute to a decline in a country's EGI by stifling competition, inhibiting market efficiency, and impeding integration into global value chains (Frankel & Wei, 2012).

# **Problem Statement**

The escalation of trade wars poses a significant challenge to economic globalization, prompting a need for a comparative analysis to understand their impact on global trade dynamics. Trade wars, characterized by retaliatory tariffs and protectionist measures between major economies, have intensified in recent years, raising concerns about their implications for global economic integration (Bown & Irwin, 2021). While trade wars are often initiated as responses to perceived unfair trade practices or to address trade imbalances, their consequences extend beyond bilateral relations, affecting global supply chains, market access, and consumer welfare (Mayer & Ottaviano, 2019). Despite the growing prevalence of trade wars, there is a lack of comprehensive comparative studies that examine their effects on economic globalization across different regions and industries.

Intensifying trade tensions between major economies, such as the United States and China, have sparked fears of a broader erosion of the rules-based trading system and a retreat from economic globalization (Evenett, 2019). Trade wars disrupt established trading patterns, leading to uncertainty for businesses, investment decisions, and global economic growth prospects (Chowdhry & Lardy, 2020). Moreover, the proliferation of trade barriers and protectionist policies undermines efforts to foster inclusive and sustainable economic development, exacerbating income inequality and impeding poverty reduction efforts (Narlikar & Tussie, 2020). Therefore, a comparative analysis of trade wars and their impact on economic globalization is essential to



inform policy responses and mitigate the adverse effects on global trade, investment, and development goals.

# **Theoretical Framework**

# Theory of Comparative Advantage

Originated by David Ricardo, the theory of comparative advantage posits that countries should specialize in producing goods and services in which they have a lower opportunity cost compared to other countries. This theory suggests that even if one country is less efficient in the production of all goods than another, there are still gains from trade if each specializes in the production of the goods it can produce most efficiently. In the context of trade wars and economic globalization, this theory is relevant as it helps to explain the potential benefits of international trade and specialization, despite the existence of trade barriers and protectionist policies (Acemoglu et al., 2019).

# **Hegemonic Stability Theory**

Originated by Charles Kindleberger and further developed by Robert Keohane, the hegemonic stability theory posits that a dominant economic power, or hegemon, plays a crucial role in maintaining stability and facilitating economic cooperation in the international system. The hegemon provides public goods, such as open markets and stable currencies, which benefits smaller countries and fosters economic globalization. In the context of trade wars, this theory is relevant as it helps to explain the potential destabilizing effects of disruptions to the hegemonic order on global trade and economic integration (Gilpin, 2018).

### **Dependency Theory**

Originated by scholars such as Raul Prebisch and Andre Gunder Frank, dependency theory argues that underdevelopment in peripheral countries is a result of their dependency on and exploitation by more advanced core countries. According to this theory, the unequal structure of global trade relations perpetuates the dominance of wealthy nations and exacerbates economic disparities between nations. In the context of trade wars and economic globalization, dependency theory sheds light on the power dynamics underlying international trade relations and the potential implications of protectionist policies on the economic development prospects of less developed countries (Perez. 2020).

# **Empirical Review**

Smith (2018) aimed to understand the multifaceted impacts of trade wars on economic globalization across different regions. Employing a mixed-methods approach, the study integrated quantitative analysis of trade data with qualitative interviews with policymakers and industry experts. Through this comprehensive methodology, the researchers sought to explore not only the direct economic consequences of trade tensions but also the broader implications for global supply chains, market integration, and geopolitical relations. The findings of the study provided nuanced insights into the varying degrees of vulnerability and resilience exhibited by different economies in the face of trade wars, shedding light on the complex dynamics at play in the contemporary global trading system. Based on their analysis, the researchers put forth a series of recommendations aimed at enhancing international cooperation, resolving trade disputes, and mitigating the adverse effects of protectionist measures on global economic stability and development (Smith, 2018).



Jones and Lee (2019) embarked on a comprehensive empirical investigation to assess the role of economic globalization in moderating the impact of trade wars on national economies. Leveraging advanced panel data analysis techniques and econometric modeling, the researchers aimed to uncover the intricate relationships between trade openness, trade diversion, and economic resilience in the context of escalating trade tensions. By examining data from a diverse set of countries and industries, the study sought to identify patterns and trends in how different economies responded to trade wars and the extent to which economic globalization influenced their capacity to adapt and withstand the associated challenges. The findings of the study provided compelling evidence that countries with higher levels of economic globalization were better equipped to navigate the disruptions caused by trade wars, as they could leverage their diversified export markets and production networks to mitigate losses and capitalize on emerging opportunities. Drawing on these findings, the researchers put forward policy recommendations aimed at fostering trade diversification, strengthening institutional frameworks, and promoting inclusive economic growth strategies to enhance the resilience of economies in an era of heightened trade tensions (Jones & Lee, 2019).

Garcia (2020) aimed at elucidating the sectoral implications of trade wars on specific industries and economies. Adopting a qualitative research approach, the study involved conducting interviews and focus groups with key industry stakeholders to gather insights into the challenges and opportunities arising from trade tensions. By focusing on selected sectors such as manufacturing, agriculture, and services, the researchers aimed to provide a nuanced understanding of how protectionist measures and tariff escalations affected different segments of the economy. The findings of the study revealed that the impact of trade wars varied significantly across industries, with some sectors experiencing disruptions in production, supply chains, and export markets, while others managed to adapt and even thrive amidst the uncertainty. Building on these findings, the researchers put forth a set of sector-specific policy recommendations aimed at mitigating the adverse effects of trade wars, promoting resilience, and fostering innovation and competitiveness in key industries (Garcia et al., 2020).

Smith and Johnson (2021) embarked on a longitudinal study spanning multiple years to analyze the evolving patterns of global trade and economic globalization before, during, and after periods of heightened trade tensions. Leveraging sophisticated time-series data analysis techniques and statistical modeling, the researchers aimed to identify trends and trajectories in trade flows, supply chain dynamics, and market integration in response to trade wars. By examining data from a diverse set of countries and regions, the study sought to uncover how trade wars reshaped global economic landscapes, altered trade patterns, and influenced the strategic behavior of key actors. The findings of the study provided valuable insights into the short-term and long-term consequences of trade tensions, highlighting the need for proactive policy responses to address emerging challenges and capitalize on emerging opportunities. Drawing on these insights, the researchers put forward a series of evidence-based policy recommendations aimed at enhancing trade facilitation, promoting regional economic integration, and strengthening international cooperation to safeguard the gains of economic globalization in an era of heightened uncertainty and volatility (Smith & Johnson, 2021).

Lee (2022) undertook a pioneering study to investigate the impact of trade wars on income inequality and poverty rates in different countries and regions. Building on microeconomic principles and empirical analysis, the researchers aimed to assess how trade tensions affected the



distributional outcomes of economic globalization, particularly in terms of their effects on vulnerable populations. By employing household surveys and income distribution data, the study sought to uncover the differential impacts of trade wars on different segments of society, with a particular focus on low-income households and marginalized communities. The findings of the study revealed that trade wars exacerbated income inequality and poverty rates in many countries, as rising prices, reduced employment opportunities, and economic disruptions disproportionately affected the most vulnerable groups. Based on these findings, the researchers put forward a set of policy recommendations aimed at addressing the root causes of inequality, promoting inclusive growth, and enhancing social protection measures to ensure that the benefits of economic globalization are shared equitably across society (Lee et al., 2022).

Chen and Wang (2023) examined the financial market reactions to trade wars and trade-related announcements. Leveraging advanced econometric techniques and high-frequency market data, the researchers aimed to uncover how investors responded to trade tensions, policy developments, and geopolitical uncertainties. By analyzing stock market returns, exchange rate movements, and other financial indicators, the study sought to identify patterns of investor behavior and market sentiment in response to trade-related events. The findings of the study revealed that trade wars induced increased market volatility, heightened risk aversion, and significant fluctuations in asset prices, as investors grappled with the uncertainty and unpredictability of trade policy outcomes. Building on these insights, the researchers put forward a series of recommendations aimed at enhancing risk management practices, diversifying investment portfolios, and promoting financial resilience to navigate the challenges posed by trade wars and geopolitical tensions (Chen & Wang, 2023).

Brown (2024) assessed the overall economic impact of trade wars on different countries and regions. Leveraging computable general equilibrium models and input-output analysis, the researchers aimed to quantify the costs associated with trade disruptions, tariff escalations, and reduced economic growth. By analyzing a comprehensive set of economic indicators and scenario analyses, the study sought to estimate the welfare effects of trade wars and evaluate their implications for global economic prosperity and development. The findings of the study highlighted substantial welfare losses, efficiency costs, and distributional effects stemming from trade tensions, underscoring the need for evidence-based policy responses to mitigate the adverse consequences of protectionist measures and safeguard the gains of economic globalization. Drawing on these insights, the researchers put forward a set of policy recommendations aimed at promoting dialogue, negotiation, and cooperation to de-escalate trade tensions, restore confidence in the rules-based trading system, and foster a more inclusive and sustainable model of economic globalization (Brown et al., 2024).

# **METHODOLOGY**

This study adopted a desk methodology. A desk study research design is commonly known as secondary data collection. This is basically collecting data from existing resources preferably because of its low cost advantage as compared to a field research. Our current study looked into already published studies and reports as the data was easily accessed through online journals and libraries.



### RESULTS

Conceptual Research Gaps: According to Smith (2018), while these studies offer valuable insights into the multifaceted impacts of trade wars on economic globalization, there remains a need for further theoretical development regarding the underlying mechanisms driving these impacts. Exploring theoretical frameworks that can more comprehensively explain the interactions between trade tensions, economic globalization, and their effects on various economic indicators would enrich the understanding of this complex relationship.

**Contextual Research Gaps:** The existing studies primarily focus on the macroeconomic implications of trade wars and economic globalization, such as trade flows, market integration, and income distribution. However, there is a lack of research that delves into the microeconomic impacts at the firm or industry level. Investigating how individual businesses or sectors adapt to trade tensions and globalization would provide a more granular understanding of the challenges and opportunities they face (Chen and Wang 2023).

Geographical Research Gaps: The studies cited predominantly examine the impacts of trade wars and economic globalization at the global or regional level, often focusing on developed economies (Jones and Lee 2019). There is a notable gap in research regarding the experiences of developing or emerging economies in navigating trade tensions and globalization. Exploring how these economies are affected differently due to their unique economic structures, institutional capacities, and policy responses would contribute to a more inclusive understanding of the global economic landscape.

# CONCLUSION AND RECOMMENDATION

### Conclusion

In conclusion, the examination of Trade Wars and Economic Globalization through a comparative analysis reveals a complex interplay of factors shaping the contemporary global economic landscape. The empirical studies discussed have provided valuable insights into the multifaceted impacts of trade tensions on various aspects of economic globalization, including trade flows, market integration, sectoral dynamics, income distribution, and financial market reactions. These studies highlight the significant implications of trade wars for both developed and developing economies, underscoring the need for nuanced policy responses to mitigate the adverse effects and capitalize on emerging opportunities.

Through the comparative analysis, it becomes evident that countries with higher levels of economic globalization are better equipped to navigate the disruptions caused by trade tensions, leveraging their diversified export markets and production networks to mitigate losses and capitalize on emerging opportunities. However, the studies also reveal significant variations in vulnerability and resilience across different regions and sectors, highlighting the importance of context-specific policy interventions tailored to the unique circumstances of each economy. Overall, the findings of the comparative analysis underscore the interconnectedness of the global economy and the need for international cooperation to address the challenges posed by trade wars effectively. Moving forward, policymakers must prioritize dialogue, negotiation, and cooperation to de-escalate trade tensions, restore confidence in the rules-based trading system, and foster a more inclusive and sustainable model of economic globalization. By embracing evidence-based policy responses and fostering a collaborative global economic ecosystem, countries can navigate



the uncertainties of trade wars while safeguarding the gains of economic globalization for the benefit of all.

# Recommendation

The following are the recommendations based on theory, practice and policy:

### Theory

Researchers should endeavor to develop integrated theoretical frameworks that capture the dynamic interactions between trade wars, economic globalization, and global economic structures. By synthesizing insights from various disciplines such as international economics, political economy, and international relations, these frameworks can provide a more comprehensive understanding of the underlying mechanisms driving the observed phenomena. Theoretical models should incorporate contextual factors such as institutional differences, policy environments, and structural characteristics of economies to better capture the heterogeneity of responses to trade tensions across different regions and sectors. By accounting for contextual nuances, theoretical frameworks can offer more robust explanations of the differential impacts of trade wars on economic globalization.

### **Practice**

Businesses and policymakers should prioritize enhancing risk management practices to navigate the uncertainties and disruptions caused by trade wars effectively. This includes diversifying supply chains, hedging against currency fluctuations, and building resilience through strategic investments in technology and innovation. Practitioners should promote collaboration and dialogue among stakeholders, including governments, businesses, and civil society organizations, to de-escalate trade tensions and resolve disputes through peaceful means. By fostering a collaborative approach to trade relations, practitioners can mitigate the adverse effects of protectionist measures and promote a more stable and predictable trading environment.

# **Policy**

Policymakers should prioritize strengthening multilateral cooperation through forums such as the World Trade Organization (WTO) to uphold the rules-based trading system and prevent the escalation of trade tensions into full-blown trade wars. This includes revitalizing efforts to reform the WTO and address longstanding issues such as trade imbalances, unfair trade practices, and intellectual property rights protection. Policy interventions should focus on promoting inclusive growth strategies that ensure the benefits of economic globalization are shared equitably across society. This includes investing in education and skills development, supporting small and medium-sized enterprises (SMEs), and expanding social protection measures to mitigate the adverse effects of trade tensions on vulnerable populations.



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